



## FUTURE FINANCIAL AND LIFESTYLE GOALS/OBJECTIVES

MAIN GOAL & OBJECTIVES	PRIORITY	TIME FRAME	COST / OUTLAY [In today's \$'s]
Pay-off mortgage(s):			
Pay off Outstanding Debts:			
House Extensions or Renovations:			
Purchase New Home:			
Emergency Fund [Readily accessible cash]:			
Investment Portfolio:			
Pay-off Car:			
Purchase New Car:			
Boat/caravan/weekender:			
Education [Cost per year *No of Years]:			
Holiday(s) [How much how often?]:			
Fund retirement [\$'s per year]:			
Children's Marriage Costs:			
Helping children buy a home:			
Philanthropy / Charity			
Start own business:			

**PRIORITY:**

1. Critical - Not Negotiable
2. Important but can adjust timing
3. Want to have/achieve, but may adjust value or timing
4. Would like to achieve - inclusion is negotiable
5. Wishlist

## COMMENT ON THE FOLLOWING QUESTIONS

Approximately how much cash would you want to be able to access at short notice [Emergency Fund]?

What is your most pressing concern(s) regarding your current financial situation?

How concerned are you about the tax effectiveness of your investments?

How concerned are you about the effects of inflation on your current/future investment portfolio?

How important are Estate Planning Issues to you (Wills, Power of Attorney, etc)?

How regularly would you want your financial situation monitored/reviewed?

Have you any strong preference towards investing in a particular asset class [shares, managed funds, property, etc]? What are your reasons?

What are your reasons behind the preferences?

Would you consider increasing your superannuation investments/contributions?

What are your reasons?

How much income do you expect you will need in retirement [in today's dollars]?

What is your current plan to ensure you achieve your expected retirement income?

What is standing in the road of you making a start?

What, if anything, do you see as preventing you from achieving that plan/outcome?

What three things do you believe you can do right now that would have the greatest immediate benefit to your current financial situation?

- 1.
- 2.
- 3.